THE SCRUM PRIMER

An Introduction to Agile Project Management with Scrum

By Pete Deemer and Gabrielle Benefield

Version 1.04



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A note to readers: There are many concise descriptions of Scrum available online, and this primer aims to provide the next level of detail on the practices. It is not intended as the final step in a Scrum education; teams that are considering adopting Scrum are advised to equip themselves with Ken Schwaber's Agile Project Management with Scrum or Agile Software Development with Scrum, and take advantage of the many excellent Scrum training and coaching options that are available; full details are at scrumalliance.org. Our thanks go to Ken Schwaber, Dr. Jeff Sutherland, and Mike Cohn for their generous input.

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Traditional Software Development

The traditional way to build software, used by companies big and small, is commonly known as "The Waterfall". There are many variants, but it typically begins with a detailed planning phase, where the end product is carefully thought through, designed, and documented in great detail. The tasks necessary to execute the design are determined, and the work is planned using tools like Gantt charts and programs like Microsoft Project. The team arrives at an estimate of how long the project will take by adding up detailed estimates of the individual steps involved. Once stakeholders have thoroughly reviewed the plan and provided their approvals, the team starts to build. Team members complete their specialized portion of the work, and then hand it off to others in production-line fashion. Once the work is complete, it is delivered to a Quality Assurance organization, which completes testing prior to the product reaching the customer. Throughout the process, strict controls are placed on deviations from the plan, to ensure that what is produced is actually what was designed.

This approach has strengths and weaknesses. Its great strength is that it is supremely logical: think before you build, write it all down, follow a plan, and keep everything as organized as possible. It has just one great weakness: humans are involved.

For example: this approach requires that the good ideas all come at the beginning of the development cycle, where they can be incorporated into the plan. But as we all know, good ideas appear spontaneously throughout the process – in the beginning, the middle, and sometimes even the day before launch, and a process that doesn't permit change will stifle this innovation. With the Waterfall approach, a great idea late in the development cycle is not a gift, it's a threat.

The Waterfall approach also places a great emphasis on writing things down as a primary method for communicating critical information. The very reasonable assumption is that if I can write down on paper as much as possible of what's in my head, it will more reliably make it into the head of everyone else on the team; plus, if it's on paper, there is tangible proof that I've done my job. The reality, though, is that most of the time, these highly detailed 50-page requirements documents just don't get read. And that's probably just as well, because when they do get read, the misunderstandings are often compounded. A written document is an incomplete abstraction of a picture I have in my head; when you read that document, you create yet another abstraction, which is now two steps away from what I'm really thinking of. It should come as no surprise that serious misunderstandings would occur.

Something else that happens when you have humans involved is the hands-on "aha" moment – the first time that you actually use the working product, and you immediately think of 20 ways you could have made it better. Unfortunately, these very valuable insights often come at the end of the development cycle, when changes are most difficult and disruptive – in other words, when doing the right thing is most expensive.

Humans also have a poor ability to predict the future. For example, the competition makes an announcement that wasn't expected. Unanticipated technical problems crop up that force a change in direction. Furthermore, people tend to be particularly bad at planning things far into the future – guessing today how you'll be spending your week eight months from now is something of a fallacy, and it's been the downfall of many a Gantt chart.

In addition, the Waterfall also tends to foster an adversarial relationship between the teammembers that are handing work off from one to the next. "He's asking me to build something that's not in the spec." "She's changing her mind about what she wants." "I can't be held responsible for something I don't control." And this gets us to another observation about the Waterfall – it's not that much fun to work within. In fact, we'd go a step further and say that the Waterfall is a cause of great misery for the people who build products, and the resulting products fall well short of expressing the creativity, skill, and passion of their creators. People aren't robots, and a process that requires them to act like robots often results in unhappy people.

A rigid, change-resistant process will also tend to produce mediocre products. Customers may get what they first ask for, but is it what they really want once they see the product begin to emerge? By gathering all the requirements up front and having them set in stone with little chance of change, the product is condemned to be only as good as the initial idea, instead of being the best it could be once the team knows more about the possibilities.

Many users of the Waterfall experience these shortcomings again and again, but it seems like such a logical approach, the natural reaction is to turn the blame inward: "If only we did it better, it would work" – if we just planned more, documented more, resisted change more, everything would work smoothly. Unfortunately, many teams find just the opposite: the harder they try, the worse it gets!

Agile Development and Scrum

The Agile family of development methodologies was born out of a belief that an approach more grounded in human reality would yield better results. Agile emphasizes building working software that people can get hands on with quickly, versus spending a lot of time writing specifications up front. Agile focuses on small, cross-functional teams empowered to make decisions, versus big hierarchies and compartmentalization by function, and Agile focuses on rapid iteration, with as much customer input along the way as possible. Often when folks learn about Agile, there's a glimmer of recognition – it sounds a lot like back in the start-up days, when we "just did it".

One of the fastest-growing Agile methods is Scrum. It was formalized over a decade ago by Ken Schwaber and Dr. Jeff Sutherland, and it's now being used by companies large and small, including Yahoo!, Microsoft, Google, Lockheed Martin, Motorola, SAP, Cisco, GE, CapitalOne and the US Federal Reserve. Many teams using Scrum report significant improvements, and in some cases complete transformations, in both productivity and morale.

For product developers – many of whom have been burned by the "management fad of the month club" – this is significant. Scrum is simple, powerful, and rooted in common sense.

Scrum Basics

Scrum is an iterative, incremental framework. Scrum structures product development in cycles of work called **Sprints**, iterations of work which are typically 1-4 weeks in length, and which take place one after the other. The Sprints are of fixed duration – they end on a specific date whether the work has been completed or not, and are never extended. At the beginning of each Sprint, a cross-functional team selects items from a prioritized list of requirements, and commits to complete them by the end of the Sprint; during the Sprint, the deliverable does not change. Each work day, the team gathers briefly to report to each other on progress, and update simple charts that orient them to the work remaining. At the end of the Sprint, the team demonstrates what they have built, and gets feedback which can then be incorporated in the next Sprint. Scrum emphasizes producing working product at the end of the Sprint is really "done"; in the case of software, this means code that is fully tested and potentially shippable.



Figure 1. Scrum

Scrum Roles

In Scrum, there are three primary roles: The Product Owner, The Team, and The ScrumMaster. The **Product Owner** is responsible for achieving maximum business value, by taking all the inputs into what should be produced – from the customer or end-user of the

product, as well as from Team Members and stakeholders – and translating this into a prioritized list. In some cases, the Product Owner and the customer are the same person; in other cases, the customer might actually be millions of different people with a variety of needs. The Product Owner role maps to the Product Manager or Product Marketing Manager position in many organizations.

The Team builds the product that the customer is going to consume: the software or website, for example. The team in Scrum is "cross-functional" – it includes all the expertise necessary to deliver the potentially shippable product each Sprint – and it is "self-managing", with a very high degree of autonomy and accountability. The team decides what to commit to, and how best to accomplish that commitment; in Scrum lore, the team are known as "Pigs" and everyone else in the organization are "Chickens" (which comes from a joke about a pig and a chicken deciding to open a restaurant called "Ham and Eggs," and the pig having second thoughts because "he would be truly committed, but the chicken would only be involved").

The team in Scrum is typically five to ten people, although teams as large as 15 and as small as 3 report benefits, and for a software project the team might include analysts, developers, interface designers, and testers. The team builds the product, but they also provide input and ideas to the Product Owner about how to make the product as good as it can be. While team members can split their time between Scrum projects and other projects, it's much more productive to have team members fully dedicated. Team members can also change from one Sprint to the next, but that also reduces the productivity of the team. Projects with larger teams are organized as multiple Scrums, each focused on a different aspect of the product development, with close coordination of their efforts.

The ScrumMaster is one of the most important elements of Scrum success. The ScrumMaster does whatever is in their power to help the team be successful. The ScrumMaster is not the manager of the team; instead, the ScrumMaster serves the team, protects the team from outside interference, and guides the team's use of Scrum. The ScrumMaster makes sure everyone on the team (as well as those in management) understands and follows the practices of Scrum, and they help lead the organization through the often difficult change required to achieve success with Agile methods. Since Scrum makes visible many impediments and threats to the team's effectiveness, it's important to have a strong ScrumMaster working energetically to help resolve those issues, or the team will find it difficult to succeed. Scrum teams should have someone dedicated full-time to the role of ScrumMaster (often the person who previously played the role of Project Manager), although a smaller team might have a team member play this role (carrying a lighter load of regular work when they do so). Great ScrumMasters have come from all backgrounds and disciplines: Project Management, Engineering, Design, Testing. The ScrumMaster and the Product Owner shouldn't be the same individual; at times, the ScrumMaster may be called upon to push back on the Product Owner (for example, if they try to introduce new deliverables in the middle of a Sprint). And unlike a Project Manager, the ScrumMaster doesn't tell people what to do or assign tasks they facilitate the process, supporting the team as it organizes and manages itself - so if the

ScrumMaster was previously in a position managing the team, they will need to significantly evolve their mindset and style of interaction in order for the team to be successful with Scrum.

In addition to these three roles, there are other important contributors to the success of the project: Perhaps the most important of these are **Managers**. While their role evolves in Scrum, they remain critically important – they support the team by respecting the rules and spirit of Scrum, they help remove impediments that the team identifies, and they make their expertise and experience available to the team. In Scrum, these individuals replace the time they previously spent "playing nanny" (assigning tasks, getting status reports, and other forms of micromanagement) with more time "playing guru" (mentoring, coaching, helping remove obstacles, helping problem-solve, providing creative input, and guiding the skills development of team members). In making this shift, managers may need to evolve their management style; for example, using Socratic questioning to help the team discover the solution to a problem, rather than simply deciding a solution and assigning it to the team.

Starting Scrum

The first step in Scrum is for the Product Owner to articulate the product vision. This takes the form of a prioritized list of what's required, ranked in order of value to the customer and business, with the highest value items at the top of the list. This is called the **Product Backlog**, and it exists (and evolves) over the lifetime of the project (figure 2). At any point, the Product Backlog is the single, definitive view of "everything that could be done by the team ever, in order of priority". Only a single Product Backlog exists; this means the Product Owner

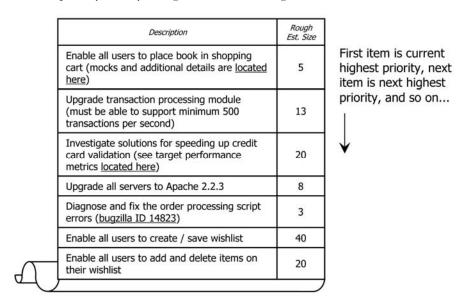


Figure 2. The Product Backlog

is required to make prioritization decisions across the entire spectrum of work that could be done.

The Product Backlog will include a variety of items, such as features ("enable all users to place book in shopping cart"), development requirements ("rework the transaction processing module to make it scalable"), exploratory work ("investigate solutions for speeding up credit card validation"), and known bugs ("diagnose and fix the order processing script errors"). Many people like to articulate the requirements in terms of "user stories": concise, clear descriptions of the functionality in terms of its value to the end user of the product.

The Product Backlog is continuously updated by the Product Owner to reflect changes in the needs of the customer, new ideas or insights, moves by the competition, technical hurdles that appear, and so forth. The team provides the Product Owner with rough estimations of the relative effort required for each item on the Product Backlog, and this helps the Product Owner make prioritization decisions (since some items become less of a priority when the Product Owner learns that major effort will be required to deliver them). Since these estimations are relative, they can be measured in "points" rather than real-world units of effort such as person-weeks; over time, though, as the team gathers data on its velocity (how many of these relative "points" it is able to complete in a period of time), it is able to use this data in projecting release dates and other longer-term planning.

The items in the Product Backlog can vary significantly in size; however, the larger ones will often be broken into smaller pieces during the Sprint Planning Meeting, and the smaller ones may be consolidated. One of the myths about Scrum is that it prevents you from writing detailed specifications; in reality, it's up to the Product Owner and Team to decide just how much detail is required, and this may vary from one Product Backlog item to the next. The general advice is to state what's important in the least amount of space necessary – in other words, one doesn't have to describe every possible detail of an item, one should just make clear what is necessary for it to be considered completed. The further down the Product Backlog one goes, the larger and less detailed the items will be; as they get closer to being worked on, additional detail gets filled in by the Product Owner.

Sprint Planning Meeting

At the beginning of each Sprint, the **Sprint Planning Meeting** takes place.

In the first part of the Sprint Planning Meeting, the Product Owner and Scrum Team (with facilitation from the ScrumMaster) review the Product Backlog, discussing the goals and context for the items on the Product Backlog, and providing the Scrum Team with insight into the Product Owner's thinking.

In the second part of the meeting, the Scrum Team selects the items from the Product Backlog to commit to complete by the end of the Sprint, starting at the top of the Product Backlog (in others words, starting with the items that are the highest business value for the Product

Owner) and working down the list in order. This is one of the key practices in Scrum: the team decides how much work they will commit to complete, rather than having it assigned to them by the Product Owner. This makes for a much more reliable commitment; first, because the team is making it, rather than having it "made" for them by someone else; and second, because the team itself is determining how much work will be required, rather than having someone else decide how much "should" be required. While the Product Owner doesn't have any control over how much the team commits to, he or she knows that the items the team is committing to are drawn from the top of the Product Backlog – in other words, the items that he or she has rated as most important. The team does have the ability to pull in items from further down the list if it makes sense (for example, pulling in a slightly lower priority item that can be quickly completed as part of higher priority work).

The Sprint Planning Meeting will often last a number of hours – the team is making a very serious commitment to complete the work, and this commitment requires careful thought to be successful. The team will begin the Sprint Planning Meeting by estimating how much time each member has for Sprint-related work – in other words, their average workday minus the time they spend attending meetings, doing email, taking lunch breaks, and so on. For most people this works out to 4-6 hours of time per day available for Sprint-related work. (Figure 3.)

Sprint Length	2 weeks
Workdays During Sprint	8 days

Team Member	Available Days During Sprint*	Available Hours Per Day	Total Available Hours During Sprint
Tracy	8 days	4 hours	32 hours [=8 x 4]
Sanjay	7 days	5 hours	35 hours
Phillip	8 days	4 hours	32 hours
Jing	6 days	5 hours	30 hours

^{*}Net of vacation, other days out of the office

Figure 3. Estimating Available Hours

Once the time available is determined, the team starts with the first item on the Product Backlog – in other words, the Product Owner's highest priority item – and working together, breaks it down into individual tasks, which are recorded in a document called the **Sprint Backlog** (figure 4). Once tasks are identified, team members will volunteer for them, thinking through dependencies and sequencing, making time estimates for each task, and making sure the workload of each individual is reasonable. There will be back and forth with the Product Owner during this process, to clarify points, verify tradeoffs, break down bigger Backlog items

into smaller pieces, and generally ensure that the team fully understands what's being asked of it. The team will move sequentially down the Product Backlog in this way, until it's used up all its available hours. At the end of the meeting, the team will have produced a list of all the tasks, and for each task who has signed up to complete it and how much time they estimate it will take (typically in hours or fractions of a day). Many teams also make use of a visual task-tracking tool, in the form of a wall-sized task board where tasks (written on Post-It Notes) migrate during the Sprint across columns labeled "Not Yet Started," "In Progress," "To Test," and "Completed."

Backlog Item	Task		Initial Estimate	Hours of Work Remaining on Each Day of the Sprint										
		Task Owner		Day	Day 2	Day 3	Day 4	Day 5	Day 6	Day 7	Day 8	Day 9	Day 10	
Enable all users to place book in shopping cart	Design business logic	Sanjay	4											
	Design user interface	Jing	2											
	Implement back-end code	Philip	6											
	Implement front-end code	Tracy	4											
	Complete unit testing	Sarah	4											
	Complete regression testing	Sarah	2											
	Write documentation	Sam	3											
Upgrade transaction processing module (must be able to support 500 transactions /sec)	Merge DCP code and complete layer-level tests	Jing	5											
	Complete machine order for pRank	Jing	4								-			
	Change DCP and reader to use pRank http API	Tracy	3											
		Total	50	H										

Figure 4. Sprint Backlog

One of the key pillars of Scrum is that once the Team makes its commitment, any changes from the Product Owner must be deferred until the next Sprint. This means that if halfway through the Sprint the Product Owner decides that there is a new item they'd like the team to work on, they cannot make the change until the start of the next Sprint. If an external circumstance appears that significantly changes priorities, and means the team would be wasting its time if it continued working, the Product Owner can terminate the Sprint; this means the team stops all the work they are doing, and starts over with a Sprint Planning meeting. The disruption of doing this is great, though, which serves as a disincentive for the Product Owner to resort to it except in extreme circumstances.

There is a powerful, positive influence that comes from the team being protected from changing goals during the Sprint. First, the team gets to work knowing with absolute certainty that its commitments will not change, which only reinforces the team's focus on ensuring completion. Second, it disciplines the Product Owner into really thinking through the items he or she prioritizes on the Product Backlog. Knowing that the commitment is for the duration of the Sprint makes the Product Owner much more diligent in thinking through what to ask for at the beginning.

In return for all this, though, the Product Owner gets two things. First, he or she has the confidence of knowing the team has made a very strong commitment to complete the work they've signed up for, and over time Scrum teams get to be very good at delivering this. Second, the Product Owner gets to make whatever changes he or she likes to the Product Backlog before the start of the next Sprint. At that point, additions, deletions, modifications, and re-prioritizations are all completely acceptable. While the Product Owner is not able to make changes during the current Sprint, he or she is always only a Sprint's duration or less away from making any changes they like. Gone is the stigma around change – change of direction, change of requirements, or just plain changing your mind – and it may be for this reason that Product Owners are usually as enthusiastic about Scrum as anyone.

Daily Scrum

Once the Sprint has started, the Team engages in another of the key Scrum practices: The Daily Scrum. This is a short (15 minutes or less) stand-up meeting that happens every workday at an appointed time, and everyone on the Scrum Team attends; in order to keep it brief, everyone stands (hence "stand-up meeting"). It's the team's opportunity to report to itself on progress and obstacles. One by one, each member of the team reports three (and only three) things to the other members of the team: What they were able to get done since the last meeting; what they're hoping to get done by the next meeting; and any blocks or impediments that are in their way. The ScrumMaster makes note of the blocks, and then helps team members to resolve them after the meeting. There's no discussion during the Daily Scrum, just the reporting of the three key pieces of information; if discussion is required, it takes place right after the meeting. The Product Owner, Managers, and other stakeholders can attend the meeting, but they should refrain from asking questions or opening discussion until after the meeting concludes - everyone should be clear that the team is reporting to each other, not to the Product Owner, Managers or ScrumMaster. Some teams find it useful to have the Product Owners join and give a brief daily report of their own activities to the team, though this is at the team's discretion.

After the meeting, the team members update the amount of time remaining to complete each of the tasks that they've signed up for on the **Sprint Backlog** (figure 5). Following this update, the ScrumMaster adds up the hours remaining for the team as a whole, and plots it on the **Sprint Burndown Chart** (figure 6). This graph shows, each day, how much work (measured

in hours or days) remains until the team's commitment is completed. Ideally, this should be a downward sloping graph that is on a trajectory to hit zero on the last day of the Sprint. And while sometimes it looks like that, often it doesn't. The important thing is that it show the team their actual progress towards their goal – and not in terms of how much time has been spent so far (an irrelevant fact, as far as Scrum is concerned), but in terms of how much work remains – what separates the team from their goal. If the curve is not tracking towards completion at the end of the Sprint, then the team needs to either pick up the pace, or simplify and pare down what it's doing. While this chart this can be maintained electronically using

Excel, many teams find it's much more effective to do it on paper taped to a wall in their workspace, with updates in pen; this low-tech solution is fast, simple, and often more visible than an electronic one.

Backlog Item	Task			Hours of Work Remaining on Each Day of the Sprint									
		Task Owner		Day 1	Day 2	Day 3	Day 4	Day 5	Day 6	Day 7	Day 8	Day 9	Day 10
Enable all users to place book in shopping cart	Design business logic	Sanjay	4	4	3	3	1	0					
	Design user interface	Jing	2	2	1	1	1	1					
	Implement back-end code	Philip	6	6	2	5	2	0			П		
	Implement front-end code	Tracy	4	4	3	2	2	2			П		
	Complete unit testing	Sarah	4	4	3	3	3	3					
	Complete regression testing	Sarah	2	2	3	3	3	3					
	Write documentation	Sam	3	3	4	2	0	0					
Upgrade transaction processing module (must be able to support 500 transactions /sec)	Merge DCP code and complete layer-level tests	Jing	5	5	2	2	1	0			П		
	Complete machine order for pRank	Jing	4	4	2	0	0	0					
	Change DCP and reader to use pRank http API	Tracy	3	3	3	2	2	2					
		Total	50	50	48	44	43	34					

Figure 5. Daily Updates of Work Remaining on the Sprint Backlog

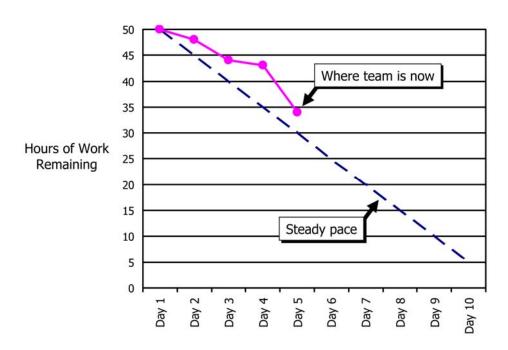


Figure 6. Burndown Chart

One of the core tenets of Scrum is that the duration of the Sprint is never extended – it ends on the assigned date regardless of whether the team has completed the work it committed to. If the team has not completed their Sprint Goal, they have to stand up at the end of the Sprint and acknowledge that they did not meet their commitment. The idea is that this creates a very visible feedback loop, and teams are forced to get better at estimating what they are capable of accomplishing in a given Sprint, and then delivering it more reliably. Teams will typically overcommit in their first few Sprints and fail to meet their Sprint Goal; they might then overcompensate and under-commit, and finish early; but by the third or fourth Sprint, teams will typically have figured out what they're capable of delivering, and they'll meet their Sprint goals reliably after that. Teams are encouraged to pick one duration for their Sprints (say, 2 weeks) and not change it frequently – a consistent duration helps the team learn how much it can accomplish (which helps in both estimation and longer-term release planning), and it also helps the team achieve a rhythm for their work (this is often referred to as the "heartbeat" of the team in Scrum).

Sprint Review

After the Sprint ends, there is the **Sprint Review**, where the team demos what they've built during the Sprint. Present at this meeting are the Product Owner, Team Members, and ScrumMaster, plus customers, stakeholders, experts, executives, and anyone else interested. This is not a "presentation" the team gives – there are no PowerPoints, and typically no more than 30 minutes is spent preparing for it – it's literally just a demo of what's been built, and anyone present is free to ask questions and give input. It can last 10 minutes, or it can last two hours – whatever it takes to show what's been built and get feedback.

Sprint Retrospective

Following the Sprint Review, the team gets together for the **Sprint Retrospective**. This is a practice that some teams skip, and that's unfortunate, because it's the main mechanism for taking the visibility that Scrum provides into areas of potential improvement, and turning it into results. It's an opportunity for the team to discuss what's working and what's not working, and agree on changes to try. The Scrum Team, the Product Owner, and the ScrumMaster will all attend, and a neutral outsider will facilitate the meeting; a good approach is for ScrumMasters to facilitate each others' retrospectives, which enables cross-pollination among teams.

A simple way to structure the Sprint Retrospective is to draw two columns on a whiteboard, labeled "What's Working Well" and "What Could Work Better" – and then go around the room, with each person adding one or more items to either list. As items are repeated, checkmarks are added next to them, so the common items become clear. Then the team looks for underlying causes, and agrees on a small number of changes to try in the upcoming Sprint, along with a commitment to review the results at the next Sprint Retrospective.

A very useful practice at the end of the Retrospective is for the team to label each of the items in each column with either a "C" if it is <u>caused</u> by Scrum (in other words, without Scrum it would not be happening), or an "E" if it is <u>exposed</u> by Scrum (in other words, it would be happening with or without Scrum, but Scrum makes it known to the team), or a "U" if it's unrelated to Scrum (like the weather). The team may find a lot of C's on the "What's Working" side of the board, and a lot of E's on the "What's Not Working"; this is good news, even if the "What's Not Working" list is a long one, because the first step to solving underlying issues is making them visible, and Scrum is a powerful catalyst for that.

Starting the Next Sprint

Following the Sprint Review Meeting, the Product Owner takes all the input, as well as all new priorities that have appeared during the Sprint, and incorporates them into the Product Backlog; new items are added, and existing ones are modified, reordered, or deleted. Once this updating of the Product Backlog is complete, the cycle is ready to begin all over again, with the next Sprint Planning Meeting.

One practice many teams find useful is to hold a Prioritization Meeting toward the end of each Sprint, to review the Product Backlog for the upcoming Sprint with the Product Owner. In addition to giving the team an opportunity to suggest items the Product Owner may not be aware of – technical maintenance, for example – this meeting also kicks off any preliminary thinking that's required before the Sprint Planning Meeting.

There's no downtime between Sprints – teams will often go from a Sprint Review one afternoon into the next Sprint Planning Meeting the following morning. One of the values of Agile development is "sustainable pace", and only by working regular hours at a reasonable level of intensity can teams continue this cycle indefinitely.

Release Planning

Sprints continue until the Product Owner decides the product is almost ready for release, at which point there may be a "Release Sprint" to do final integration and testing in preparation for launch. If the team has followed good development practices along the way, with continuous refactoring and integration, and effective testing during each Sprint, there should be little pre-release stabilization required.

A question that's sometimes asked is how, in an iterative model, long-term release planning takes place. At the beginning of a project the team will do high-level release planning; since they cannot possibly know everything up front, the focus is on creating a rough plan to give the project broad direction, and clarify how tradeoff decisions will be made (scope versus schedule, for example). Think of this as the roadmap guiding you towards your final destination; which exact roads you take and the decisions you make during the journey may be determined en route.

Some releases are date-driven; for example: "We will release version 2.0 of our project at a trade-show on November 10." In this situation, the team will complete as many Sprints (and build as many features) as is possible in the time available. Other products require certain features to be built before they can be called complete and the product will not launch until these requirements are satisfied, however long that takes. Since Scrum emphasizes producing potentially shippable code each Sprint, teams may choose to start doing interim releases, to allow the customer to reap the benefits of completed work sooner.

Most Product Owners will choose one release approach, but inform it with the other – for example, they'll decide a release date, but they'll work with the team to come up with a rough estimate of the Backlog items that will be completed by that date. In situations where a "fixed price / fixed date / fixed deliverable" commitment is required – for example, contract development – one or more of those parameters must have a built-in buffer to allow for uncertainty and change; in that respect, Scrum is no different from other development methodologies.

Common Challenges

Scrum is not a process – rather, it's a framework which provides a lot of visibility to the team, and a mechanism that allows them to "inspect and adapt" accordingly. Scrum works by making visible the dysfunction and impediments that are impacting the team's effectiveness, so that they can be addressed. For example, most teams are not good at estimating how much they can get done in a certain period, and so will fail to deliver what they committed to in the first Sprint. To the team, this feels like failure. But in reality, this experience is the necessary first step toward becoming more realistic and thoughtful about their commitments, and also being even more committed to delivering what they signed up for. This pattern – of Scrum helping make visible dysfunction, enabling the team to do something about it – is the basic mechanism that produces the most significant benefits which teams using Scrum experience.

One very common mistake teams make, when presented with a Scrum practice that challenges them, is to change the practice, not change themselves. For example, teams that have trouble delivering on their Sprint commitment might decide to make the Sprint duration extendable, so they never run out of time – and in the process, ensure they never have to learn how to do a better job of estimating and managing their time. In this way, without training and the support of an experienced Scrum coach, teams can morph Scrum into just a mirror image of their own weaknesses and dysfunction, and undermine the real benefit that Scrum offers: Making visible the good and the bad, and giving the team the choice of elevating itself to a higher level.

Another common mistake is to assume that a practice is discouraged or prohibited just because Scrum doesn't specifically require it. For example, Scrum doesn't specifically require the Product Owner to set a long-term strategy for his or her product; nor does it require engineers to seek advice from more experienced engineers about complex technical problems. Scrum leaves it to the individuals involved to make the right decision; and in most cases, both of these practices (along with many others) would be well-advised.

Something else to be wary of is managers imposing Scrum on their teams; Scrum is about giving a team space and tools to self-organize, and having this dictated from above is not a recipe for success. A better approach might begin with a team learning about Scrum from a peer or manager, getting comprehensively educated in professional training, and then making a decision as a team to follow the practices faithfully for a defined period (say, 90 days); at the end of that period, the team will evaluate its experience, and decide whether to continue.

The good news is that while the first Sprint is often very challenging to the team, the benefits of Scrum tend to be visible by the end of it, leading many new Scrum teams to exclaim: "Scrum is hard, but it sure is a whole lot better than what we were doing before!"

Results From Scrum

The benefits of Scrum reported by teams come in various aspects of their experience. At Yahoo!, we have migrated nearly 90 projects to Scrum in the last 30 months, totaling almost 900 people, and the list of teams using it is quickly growing. These projects have ranged from consumer-facing, design-heavy websites like Yahoo! Photos, to the mission-critical back-end infrastructure of services like Yahoo! Mail, which serves hundreds of millions of customers; they range from entirely new products like Yahoo! Podcasts, which used Scrum from concept through launch (and won a Webby Award for best product in its category that year), to more incremental projects, which included work on new features as well as bug fixes and other maintenance; and we've used Scrum for distributed projects, where the team is on separate continents. Several times each year we survey everyone at Yahoo! that is using Scrum (including Product Owners, Team Members, ScrumMasters, and the functional managers of those individuals) and ask them to compare Scrum to the approach they were using previously. Some summary data is presented here:

- **Productivity:** 68% of respondents reported Scrum is better or much better (4 or 5 on a 5-point scale); 5% reported Scrum is worse or much worse (1 or 2 on a 5-point scale); 27% reported Scrum is about the same (3 on a 5-point scale).
- **Team Morale:** 52% of respondents reported Scrum is better or much better; 9% reported Scrum is worse or much worse; 39% reported Scrum is about the same.
- Adaptability: 63% of respondents reported Scrum is better or much better; 4% reported Scrum is worse or much worse; 33% reported Scrum is about the same.
- Accountability: 62% of respondents reported Scrum is better or much better; 6% reported Scrum is worse or much worse; 32% reported Scrum is about the same.
- Collaboration and Cooperation: 81% of respondents reported Scrum is better or much better; 1% reported Scrum is worse or much worse; 18% reported Scrum about the same.
- Team productivity increased an average of 36%, based on the estimates of the Product Owners.
- 85% of team-members stated that they would continue using Scrum if the decision were solely up to them.